# The **Hunley** Group



# **Quickstart Overview**

The Hunley Group Quickstart Guide

# The Base: Platform Quickstarts

### **Service Cloud** \$25,000 in 8 Weeks

- Account Setup
- Case Customization (up to 10 custom fields)
- Email to Case (2)
- Service Cloud Console Setup



### **Sales Cloud** \$10,000 in 3 Weeks

- Account Segmentation (Up to 10 custom fields)
- Contact Customization (Up to 3 custom fields)
- Opportunity Configuration (up to 10 custom fields)
- Sales Rep Dashboard
- Sales Leader Dashboard



### Mfg Cloud \$40,000 in 8 Weeks

- Manual order upload and SKU-level product catalog maintenance
- Integration options
- Sales agreement setup(1)
- Data engine manipulation for forecasting
- Account-based forecasting with (1) custom table
- Approval process (1)
- Up to 5 forecast reports



Customizations available on a case by case basis.

All quickstarts include training.

# **Quickstart Add-ons**

# \$10,000 in 5 Weeks

- ExCloud Setup
- Customer Security & Setup Process
- User Interface Branding
- User Experience Configuration



### **Account Engagement**

\$10,000 in 5 Weeks

- Salesforce Integration
- Starter Assets: Form(1), email(1)
   landing page(1)
- Partner Registration Process



## CPQ

#### \$45,000 in 10 Weeks

- Installation and Setup
- 2 Permission Sets (CPQ User or CPQ Admin)
- Key functionality specific to AEC and BPM
- Single Currency and Price book
- Up to 100 Products and 1 Bundle
- Up to 3 Price Rules

RLM Quickstart pending Winter 2025 Release

#### **Field Service**

#### \$40,000 in 12 Weeks

- Work Orders (up to 10 customer fields)
- Service Appointments (up to 3 work types)
- Service Resources (individual resources only; no crews)
- Service Territories (to be reviewed by Hunley prior to signing)
- Custom Service Report (1 Branded Template)
- Gantt Chart (1)
- Field Service Mobile App Setup



# The **Hunley** Group









