



## What's Included

- ACCOUNT RELATIONSHIP MANAGEMENT - CHANNEL, END CUSTOMERS, AND SPECIFIERS
- PIPELINE TRACKING TO TRACK KEY DEALS
- DODGE OR CONSTRUCTCONNECT PROJECT INTEGRATION WITH AI-DRIVEN QUALIFICATION OF PROJECTS
- SELLER AND EXECUTIVE DASHBOARDS
- A TRAINED TEAM WITH HANDOFF

## Results

Duration: 7 weeks  
\$15,000

- OWN YOUR CUSTOMER RELATIONSHIPS
- OPTIMIZE SELLING
- TURN SPECIFICATIONS INTO REVENUE

## CONSIDERATIONS



### THE SETUP

- Account and contact setup, industry-optimized
- Opportunity setup for pipeline tracking
- Construction Project tracking
- Outlook integration, with activity tracking
- 2 dashboards
- 1 data import
- 1 training session



### CLIENT PROVIDES

- Salesforce licenses and admin access
- Sample data for import
- Primary point of contact for feedback



### OPTIONAL ENHANCEMENTS (PHASE 2)

- Custom process automation
  - Integrations to ERP
  - Source data cleanup
  - Full Hunley SpecSuccess automation
- Disclaimer: Not included in the core quick start

**SCHEDULE YOUR QUICK START CONSULTATION [HERE](#)**

